



Timeline of relevant dates

- **October 1, 2019** KNYB accounting fiscal year began
- **December 5, 2019** KNYB Board of Directors approved charter payment to Cal Ripken for the 2020 season
- **January 1, 2020** regular season registration opened; 2020 season banner/team sponsorships began; first revenue streams began
- **January 2, 2020** KNYB Board of Directors approved the FY20 final budget
- **Month of January** water/sewer utilities paid for Q1 of FY20
- **February 12, 2020** first delivery of new soil mixture for fields 1 & 2, field maintenance day scheduled
- **February** additional facility maintenance work to include parking lot striping, annual back-flow preventer renewal, etc. Equipment purchased to prepare for the regular season to include baseballs, bases, and print cost for fundraising cards
- **Last week of February 2020** uniforms for M70 and M60 divisions ordered
- **First week of March 2020** uniforms for Minor division ordered
- **March 12, 2020** last delivery of new soil mixture for field 3 arrived, field maintenance day
- **March 14, 2020** opening day for M70/M60 divisions, inclement weather on March 14, 2020 postponed opening day to March 16, 2020
- **March 16, 2020** Kennewick School District cancelled school due to COVID-19 concerns; KNYB Board of Directors decided to postpone opening day to after spring break
- **March 30, 2020** Washington State Governor Jay Inslee released proclamation of “Stay Home, Stay Healthy” order
- Utility costs paid for Q2 including irrigation/electricity/garbage/internet/etc.
- **April 2, 2020** Gov. Inslee extends “Stay at Home” order
- **Month of April/May** KNYB unable to hold annual fundraising event, card sales, which net average revenue of \$16k-\$20k.
- **Month of June** KNYB unable to host annual “Feel the Heat” & “Fun in the Sun” tournaments; average profit generated is \$3,000-\$4,000.
- **FY20 missing revenues due to COVID-19 = roughly \$20,000-\$26,000**

KNYB Financial Basis and Standing

- **The financial year for KNYB begins October 1st and includes revenues/expenditures that carry over from the remainder of the Fall Ball League**
- KNYB is a nonprofit 501(c)3 organization, operated solely by volunteers
- KN had approved a budget, based on financial history, for revenues of \$80-85K; Without COVID-19, KNYB would have been in good financial health
- **FY20 Revenues from registration fees, donations and sponsors paid to date = \$53,956.46**
- **KN unable to hold annual fundraiser and summer tournaments – lost profit \$26k**
- **Total expenditures year to date and accrued through Sept 2020 = \$70,271.43**

- Baseballs, bases, player equipment procured in preparation for the 2020 season - expense of \$6,358.46
- Bank fee's and accounting services - expense of \$185.29
- Permit for concession stand for FY20 - expense of \$300
- Cal Ripken charter dues - expense of \$1,506
- Subscriptions for online databases (include transaction fee's) – expense of \$616.21
- Equipment repair and rentals – expense of \$1,530.85
- Field maintenance (new infield soil and turface on all 3 fields) – expense of \$12,423.23
 - All labor volunteered by the Board of Directors and other KN Members
- Janitorial services – expense of \$460.77
- Facilities Maintenance to include paint supplies, sprinklers, fencing, etc. – expense of \$3,545.26
- Garbage (Waste Management lugger) - expense to date of \$1,624.10; additional costs accrue throughout the FY
- Mowing services for the spring, summer, and fall – expense to date of \$3,809.70; \$6k additional costs accrue for the FY
 - The Board of Directors requested weekly volunteers, no volunteers stepped up for this commitment
- Field preparation supplies to include chalk for baselines, rakes, fuel for grounds cart – expense of \$3,342.20
- Pre-purchased KN merchandise (swag) to sell during the season – expense of \$1,375.44
- Required Liability Insurance – expense of \$2,693.30
- Property Insurance – expense of \$515.01
- Miscellaneous costs including internet, security system, office supplies, etc. – expense of \$1,157.35
- Facility for Winter Camp - expense of \$1,032.05
- Signs and banner replacement – expense of \$593.97
- Summer Tournament Registration fee's for Post Season Teams (All-Star/Select) – expense to date of \$5,210
 - Working on collecting refunds from multiple tournament organizers currently
- Umpire costs for last half of Fall Ball 2019 – expense of \$2,580
- Uniform Costs for M70/M60/Minor Division – expense of \$8,437.88
- Utilities including water, irrigation, electricity, etc. – expense of \$10,974.36
 - KN is charged for commercial utilities and not residential